



- *Deltek Vision software implementation*
- *Advanced Vision accounting consulting; Revenue Generation, Overhead allocation, Profit Centers, Multi-Company, Multi-Currency and more*
- *Strategic Services; Business Process Review, Effectiveness Review, Systems Audit, Advanced Workflows, Alerts and Macros*
- *Application training*
- *Data conversion*
- *Custom reporting*
- *Technical services; integration of spreadsheets and other applications into Deltek Vision, integration to 3<sup>rd</sup> party applications, custom application development utilizing .Net, C#, SSRS, APIs*
- *Ongoing software assistance*

Clients benefit from AMR’s depth of industry experience, extensive Deltek product knowledge and experienced consulting and training staff. AMR serves over 150 Deltek clients.

AMR’s leadership team each has over 20 years of experience in software, technology and professional services fields. AMR builds long-standing relationships with clients by **understanding and attending to** the enterprise needs of small and mid-size project-based companies. To learn more about AMR, visit [www.amrgroup.ca](http://www.amrgroup.ca).

**Q** What additional resources, products and services will I have access to?

**A** AMR extends Deltek Vision in a number of ways including:

- As a reseller of the following Vision add-on products:
  - Electronic Invoicing
  - Payables and Approval Tracking
  - Credit Card Reconciliation
  - Billing Status Tracking
  - Fee Revenue Transfer
  - Revenue Reclass
  - Expense Import
  - And More...
- Integration to other 3<sup>rd</sup> party and in-house applications

**Q** What roles will Carolyn Davis perform in the new organization? What about the other AES staff members; Todd Davis, Elizabeth Knight, Ron Johanson, Chuck Holt, Barb Jones and Margaret Attridge?

**A** Carolyn will be working on special projects for a period; remaining AES staff members accepted positions with Central Consulting Group, a business partner of both AES and AMR with offices throughout the USA, and will continue their current roles.

**Q** How will current consulting engagements be handled?

**A** Current AES consulting engagements will continue with current AES Consultants. As new engagements arise, Craig LaFranchise will be assigning consulting resources as appropriate.



**Q** What offerings can I expect to see in the near future?

- A**
- Informational webinars for AMR products, Deltek products and Deltek Vision services  
All webinars are complementary
  - AMR continually develops unique modules to enhance Deltek Vision. Webinars are ongoing
  - All webinar information can be found at [www.amrgroup.ca](http://www.amrgroup.ca).

**Q** How will AES services be billed?

**A** AES will invoice services provided October 1 through October 31, 2011. These invoices will be emailed by no later than early November, 2011. AMR Group will begin invoicing for all services delivered after November 1, 2011.

**Q** How will my 2012 Deltek Vision Maintenance subscription be billed?

**A** Deltek Vision Maintenance invoices for 2012 will come from AMR Group. Expect to see these invoices by early December. Payment for Maintenance invoices is due on or before December 15, 2011.

**Q** Who should I contact to pursue:

- A**
- Deltek Vision products Craig LaFranchise
  - Deltek license expansions Craig LaFranchise
  - Vision consulting and training: Craig LaFranchise
  - 6.1 update services or questions: Craig LaFranchise
  - IT services or questions: Michael Dobler
  - Vision/FMS custom reports: Michael Dobler
  - Technical support: Michael Dobler
  - Custom development & advanced reporting solutions: Michael Dobler

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Craig LaFranchise	780-993-3536	<a href="mailto:clafanchise@amrgroup.ca">clafanchise@amrgroup.ca</a>
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Michael Dobler	780-952-9975	<a href="mailto:mdobler@amrgroup.ca">mdobler@amrgroup.ca</a>
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We look forward to serving you as our new, combined entity. Thank you for your patience as we integrate our firms.

Please direct questions not addressed in this document to either:

Carolyn Davis	<a href="mailto:CDavis@aesystems.net">CDavis@aesystems.net</a>	206-715-4445
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Craig LaFranchise	<a href="mailto:clafanchise@amrgroup.ca">clafanchise@amrgroup.ca</a>	877-233-6696
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For ongoing updates, please visit us at: [www.amrgroup.ca](http://www.amrgroup.ca)